



Grain Marketing in Challenging Times

An online class focusing on using futures and options

Instructor: Dr. Matt Roberts, OSU Specialist, Department of AEDE

This series of classes is focusing on using futures and options; making a marketing plan to fit your farm business; utilizing crop insurance as a grain marketing tool; and financial statement analysis in relationship to your grain marketing plan. Classes will be delivered through an online webinar format. A high-speed internet connection will be needed for this workshop.

Included is a grain marketing simulation game that allows use of all of the marketing options without the risk. Each participant will have 50,000 bushels of corn and 25,000 bushels of soybeans to market. This will be the fall of 2014 crop. Depending upon your marketing success, you can earn back part or all of your \$100 investment.



THE OHIO STATE UNIVERSITY

COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES

TUESDAYS

Jan. 7 & 21, 2014

Feb. 4 & 18, 2014

and March 4, 2014

11:30AM – 1:30PM

Location is in the comfort of your
own home or farm shop

Cost is \$135 with \$100 going
towards a marketing simulation
competition

Go to
<http://www.regonline.com/grainmarketing>
to register

**Contact your local
OSU Extension Office
for more details**